

introducing...



SARDELAS PETSAS

LAW FIRM





what we say about us

We are a Greek legal practice, established as a law firm, with offices in Athens and Piraeus.

Over the years, we have gradually grown and developed into an independent partnership of experts drawn from large law firms and multidisciplinary international corporations, focusing on niche areas of business law, and - for over a decade - our firm covers **the full range of commercial and civil law matters** at the highest level, drawing from the accumulated experience and tradition of three generations of lawyers.

Today, sardelas petsa has firmly established **a leading position** in Greek legal services as a **business law firm** with a **strong international dimension**, and we are well known in Greece and abroad for our top drawer specialized professional service in complex cross-border and domestic transactions, some of which are considered to be innovative not only by Greek but also by international market standards, as well as for our commercial litigation practice. We have full capacity to provide our clients with immediate, high-quality legal expertise, whether their needs are local or multijurisdictional, through our **nationwide network of lawyers**, as well as our long-standing relationships with foreign law firms and legal experts **throughout the world**, which complement our resident teams of specialized lawyers in our Athens and Piraeus offices.

Our firm is recognized by international legal directories and is considered by clients and peers alike as a legal practice with high expertise and experience. Our **highest quality and innovative brand** has been internationally recognized by experts and peers since we are consistently recommended in prestigious legal directories, such as the IFLR 1000, the Legal 500 and Chambers & Partners, while in 2009 we were selected on the IFLR Awards shortlist for the most innovative debt and equity-linked transaction in Europe.

Our continuous aim is to strive for consistent **professionalism and excellence** by adopting a flexible structure that allows our clients to work closely with our teams in Athens and Piraeus and profit from our expertise and experience, while ensuring **innovative, practical and legally sage solutions at competitive rates**.

...what you say about us

"demonstrates deep knowledge of the Greek business environment"

"is capable, commercial and responsive"

- The Legal 500 - The Clients Guide to the best Law firms -

"excellent professionals with the highest legal expertise and support"

"we consider that the service and support provided by this law firm is outstanding, even compared to the largest Greek law firms, and has an impressive record in successfully resolving complex matters with an international dimension"

- IFLR1000 - The guide to the world's leading financial law firms -



our
practice

We have one of the broadest range practices among Greek law firms and we provide comprehensive advice and legal support in all matters relevant to domestic and international businesses, as well as high net-worth individuals, spanning to a variety of legal disciplines.

As one of the leading Greek business law firms, our Firm's main practice areas are Banking, Finance, Capital Markets, Corporate, Real Estate Assets Development, Public Procurement and Litigation. This means that our dedicated teams of lawyers can cover all of our clients' needs and provide them with practical expertise and experience in all areas of law.

Indicatively we cover the following legal practices:

- banking and finance
- capital markets
- mergers and acquisitions
- corporate and commercial
- energy and energy infrastructure
- real estate
- privatizations and development of public assets
- restructuring and insolvency
- litigation and trial
- public procurement
- administrative law
- health and medical services
- social security law
- employment law
- intellectual property
- competition and antitrust
- tax
- shipping



representative clients

We have a significant track record in advising a wide range of foreign and Greek clients covering a variety of sectors across the board of industry and business operations.

Clients that have entrusted us for the provision of legal support and advice, either on retainer or specific-case (transaction/project/litigation) basis, include all **Greek credit institutions and financial organizations**, including National Bank of Greece, Alpha Bank, Eurobank-Ergasias, Piraeus Bank, Investment Bank of Greece, Hellenic TT Postbank, First Business Bank, **international financial sector organizations and groups**, such as Euroclear Bank, European Bank for Reconstruction and Development (EBRD), JP Morgan, Citigroup, DEXIA Group, Kommunalkredit, Natixis, Société Générale, DZ Bank, UBS, Goldman Sachs, ING, Raiffeisen Bank, Ziraat Bank and Cantor Fitzgerald Europe, **“Bad Banks”/Liquidators and NPL Portfolio managers**, including TT Postbank under Liquidation, ATE under Liquidation, PQH Single Special Liquidation, CPB Cyprus Liquidation, Cooperative Bank of the Dodecanese and APS, **Greek investment firms, collective investment managers and pension funds**, such as Euroxx Securities, Merit Securities, Alpha Finance, CPB Mutual Funds Management, the Employees Mutual-help Fund and the Agricultural Bank Employees Special Account Fund, **Greek insurance companies**, such as ATE Insurance and Laiki Cyprialife, Greek and international enterprises and groups of the **pharmaceutical and health sectors**, such as Athens Medical Centre, CSL Behring, ELPEN Group and DEMO, the **IT and telecommunications sectors**, such as IBM, Intracom-Telecom, Alcatel Lucent, Nokia, MLS Information Systems and Think Digital,

the **food & beverage sector**, such as Soya Mills Group, Macedonian Dairy Industry (MEVGAL), Hellenic Breweries of Atalanti (EZA) and Vivartia Group, the **energy and energy commodities sectors**, such as Public Power Corporation (DEH), PPC Renewables, Motor Oil Group, Terna Energy, Mytilineos Group, Akuo Energy France and Glencore International, the **media & entertainment sector**, such as Minos and Universal, and the **retail goods and services sector**, such as Dufry, Furlis Group and UPS.

We have also a strong track record and experience in advising the **Greek state and Greek public sector enterprises**, most notably acting as a legal adviser to the Ministry of Finance (Special Secretariat for Restructurings and Privatizations) and the Hellenic Republic Development Fund, in relation to the Greek privatization programme, local government organisations, Hellenicon SA in relation to its real estate assets, the Hellenic Horse-race Betting Organisation (ODIE), Public Power Corporation (DEH) and PPC Renewables.

key contacts

Panagiotis (Notis) Sardelas
LL.B. (London), LL.B. (Athens), LL.M. (London)

psardelas@sardelaslaw.gr

Alexandra Petsa
LL.M. (Athens)

apetsa@sardelaslaw.gr



SARDELAS PETSΑ

www.sardelaslaw.gr

athens

8, papadiamantopoulou street
athens 11528
greece

T : + 30 210 72 96 550
F : + 30 210 72 96 549
E : office@sardelaslaw.gr

piraeus

72, kolokotroni street
piraeus 18535
greece

T: + 30 210 41 79 625
F : + 30 210 41 79 764
E : piraeus@sardelaslaw.gr